Local Market Update – October 2021A Research Tool Provided by SmartMLS



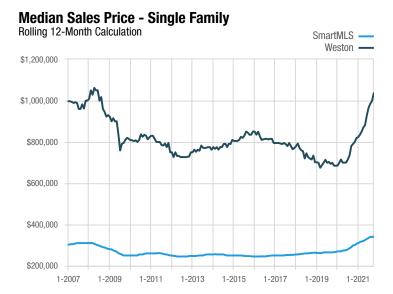
Weston

Fairfield County

Single Family		October			Year to Date	
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	25	19	- 24.0%	326	270	- 17.2%
Pending Sales	34	25	- 26.5%	262	207	- 21.0%
Closed Sales	36	26	- 27.8%	238	212	- 10.9%
Days on Market Until Sale	102	76	- 25.5%	122	55	- 54.9%
Median Sales Price*	\$855,500	\$922,500	+ 7.8%	\$799,500	\$1,089,500	+ 36.3%
Average Sales Price*	\$997,393	\$1,273,453	+ 27.7%	\$883,009	\$1,194,751	+ 35.3%
Percent of List Price Received*	99.8%	102.7%	+ 2.9%	97.3%	102.5%	+ 5.3%
Inventory of Homes for Sale	94	59	- 37.2%			_
Months Supply of Inventory	4.0	2.7	- 32.5%			

Townhouse/Condo		October			Year to Date	
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale			_			_
Median Sales Price*			_			
Average Sales Price*	_	_	_		_	_
Percent of List Price Received*			_			_
Inventory of Homes for Sale	0	0	0.0%		_	_
Months Supply of Inventory			_			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.