

Local Market Update – November 2021

A Research Tool Provided by SmartMLS



Weston

Fairfield County

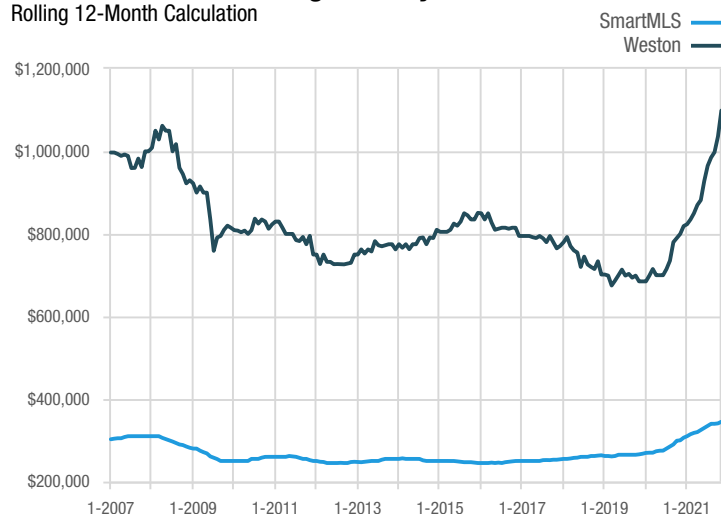
Single Family	November			Year to Date		
Key Metrics	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	18	11	- 38.9%	344	281	- 18.3%
Pending Sales	31	14	- 54.8%	293	221	- 24.6%
Closed Sales	31	13	- 58.1%	269	225	- 16.4%
Days on Market Until Sale	72	62	- 13.9%	116	55	- 52.6%
Median Sales Price*	\$930,000	\$1,288,000	+ 38.5%	\$810,000	\$1,110,000	+ 37.0%
Average Sales Price*	\$990,142	\$1,196,038	+ 20.8%	\$895,355	\$1,194,825	+ 33.4%
Percent of List Price Received*	101.2%	102.3%	+ 1.1%	97.7%	102.5%	+ 4.9%
Inventory of Homes for Sale	75	45	- 40.0%	—	—	—
Months Supply of Inventory	3.0	2.2	- 26.7%	—	—	—

Townhouse/Condo	November			Year to Date		
Key Metrics	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

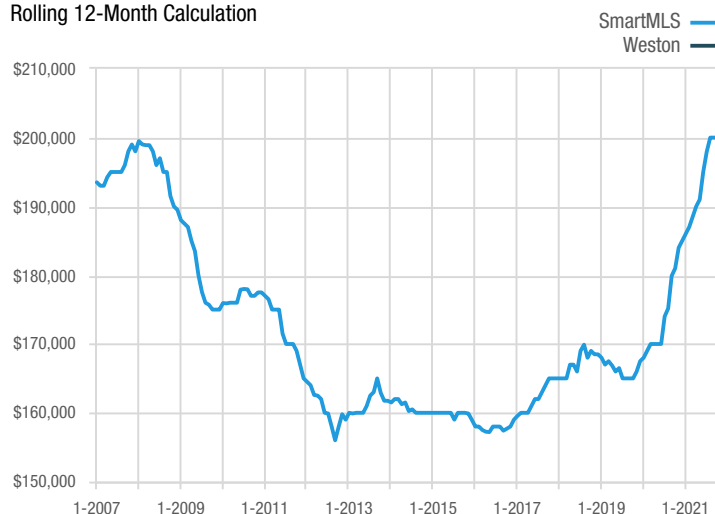
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.